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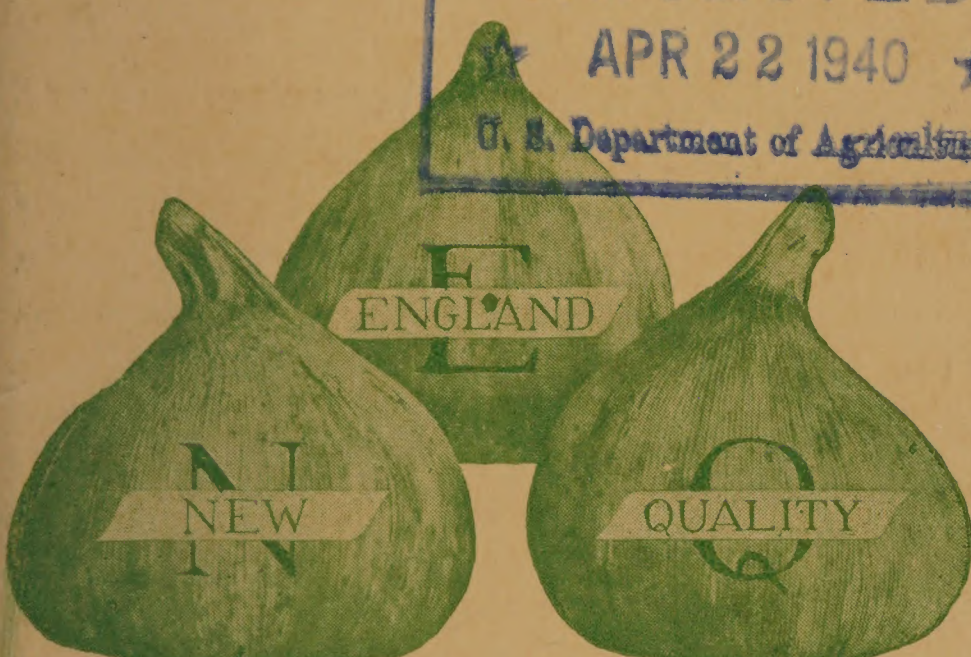
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# GLORIOUS

# GLADIOLUS

## Price - List

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## Bay State Bulb Co.

481 South Main Street

MANSFIELD, MASS.

# TERMS

Terms are cash with order or one third with order and balance before shipment, or bulbs will be shipped C. O. D.

Prices quoted are net postpaid.

No order accepted for less than \$1.00.

Special prices for lots of 100 or more on request.

Even at these extremely low prices you will find included many varieties that are consistent winners at the largest shows. All will produce beautiful flowers. Our stock is carefully grown and of the highest quality, and at these prices offer values which we believe will be hard to duplicate.

In most varieties we can furnish small bulbs,  $\frac{3}{4}$  to 1 inch in diameter, at one half these prices. These small bulbs, with good care, will produce excellent blooms, and will make more bulblets than larger bulbs.

We exercise great care in keeping our stock true to name and will replace without charge any bulb proving untrue. An error sometimes occurs but we are always glad to make adjustment to the customer's satisfaction.

## WE GUARANTEE

Our Bulbs to reach you Free  
from Thrips or disease



## EACH VARIETY PACKED SEPARATELY

3 for 10 cts.

Dozen 35 cts.

**ALBANIA.** Popular commercial white.

**BETTY NUTHALL.** Late orange, fine.

**CARMEN SYLVA.** Snow white, penciled lilac.

**E. J. SHAYLOR.** Pure rose pink, ruffled.

**ETHELYN.** Tall orange yellow Prim. Grand.

**FLAMING SWORD.** Tall early red, many open.

**GIANT NYMPH.** Fine large light pink. Extra.

**GOLD EAGLE.** Very early deep yellow ruffled  
Prim.

**HALLEY.** Standard Florist's early salmon pink.

**HERADA** Pure self mauve. Exquisite.

**HELGA.** Large salmon rose, early.

**JOE COLEMAN.** Fine large crimson red,  
ruffled.

**LILYWHITE.** Standard early Florist's White.

**LOS ANGELES.** Tall grenadine pink. Popular.

**MARNIA.** Large grenadine orange, Prim. Grand

**MARY PICKFORD.** Delicate creamy white,  
early.

**MRS. FRANCIS KING.** Tall flame scarlet, late.

**MRS. F. PENDLETON.** Rose pink, carmine  
blotch.

**ODIN.** Salmon pink, dark blotch, early.

**ORANGE QUEEN.** Apricot orange, red pen-  
ciled.

**PEACE.** Large late white, violet lines.

**PRIDE OF WANAKAH.** Fine deep rose, deeper  
blotch.

**1910 ROSE.** Fine early rose pink.

**SCHWABEN.** Canary yellow, purple spot.

**WILBRINK.** Flesh pink sport of Halley, early.

## EACH VARIETY PACKED SEPARATELY

2 for 10 cts.

Dozen 50 cts.

**AMERICA.** Lavender pink, carmine throat.

**APRICOT GLOW.** Clear soft apricot.

**BERTY SNOW.** Large rosy lavender, many open.

**DR. F. E. BENNETT.** Fine scarlet cut flower.

**E. SWARTLEY.** Soft salmon, pink, white throat.

**EVELYN KIRTLAND.** Tall rose pink, very fine.

**FERN KYLE.** Giant exhibition creamy white.

**GOLDEN DREAM.** Finest large deep yellow.

**MARMORA.** Greyish lavender, purple blotch.

**MARGARET FULTON.** Clear, rich, glowing salmon.

**MARIETTA.** Rich salmon orange, tall.

**MRS. F. C. PETERS.** Beautiful rose lilac, deeper blotch.

**MRS. LEON DOUGLAS.** Giant salmon rose, flaked.

**MR. W. H. PHIPPS.** Wonderful big LaFrance pink.

**PICARDY.** Melting salmon pink, most popular.

**PRIMROSE PRINCESS.** Soft primrose yellow.

**PRINCELY.** Fine large white, flushed pink.

**QUEEN OF BREMEN.** Bright lavender pink, early.

**SCARLANO.** Dark orange red, ruffled.

**SHELL PINK.** LaFrance pink, paler throat.  
Extra.

**SARABAND.** Smoky plum, cream throat.

**VEILCHENBLAU.** Fine exhibition dark violet  
bluè.

**VIRGINIA.** Scarlet, white pencil markings.

**YELLOW WONDER.** Soft yellow, very fine.



## EACH VARIETY PACKED SEPARATELY

2 for 15 cts.

Dozen 75 cts.

**AFLAME.** Very large flame rose, long spikes.

**ALBATROSS.** Tall, snowy white.

**AVE MARIA.** Light blue, purple blotch, early.

**CHARLES DICKENS.** Violet red, darker blotch.

**COM. KOEHL.** Dark scarlet red.

**DEBONAIR.** Similar to Picardy, very fine.

**DR. MOODY.** Popular early lavender, long spikes.

**DR. NELSON SHOOK.** Fine deep tyrian rose.

**EARLY DAWN.** Large grenadine pink, very early.

**EMILE AUBRUN.** Coppery bronze, overlaid slate.

**GLORIANA.** Beautiful golden salmon, tall.

**LADY MARIE.** New salmon pink, early.

**LAVENDER DELIGHT.** Clear pure lavender.

**LIBELLE.** Light clear blue.

**MAID OF ORLEANS.** Best white, cream throat.

**MAMMOTH WHITE.** Immense white.

**MILDRED LOUISE.** Strawberry pink.

**MINUET.** Clear sparkling lavender.

**MISS BLOOMINGTON.** Very early tall light yellow.

**MOTHER MACHREE.** Best of the smokies.

**M. VON KONYNENBURG.** Fine light blue violet.

**PELEGRINA.** Rich dark blue, fine tall grower.

**PINK PEACE.** Baby pink, sport of Peace.

**RED PHIPPS.** Glowing red, earlier than Phipps.

**SPIRIT OF ST. LOUIS.** Orange saffron, early.

**WURTEMBERGIA.** Very large red with white throat.

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## NOTE

The Collections on the following pages are made up from our stock, and we wish to state in ordering your collection, if you are interested in any particular shades or colors, we will gladly make up your order to your satisfaction.

Our Collections are real money values, in fact our Number One Collection is sold at a very small margin of profit, our aim with this bargain being to introduce our stock to you.

**WE PAY POSTAGE ON ALL  
BULBS ORDERED FROM  
THIS CATALOGUE**

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# FAMOUS BAY STATE NO. 1 COLLECTION

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## INTRODUCTORY OFFER

120 Bulbs for \$1.00 Postpaid

6 lots for \$5.00

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This collection is a wonder for the money involved and the small space it takes up in your garden. We are constantly improving the quality of this collection and will this year again add a few choice varieties. Bulbs are all good blooming size 1 inch and over, not less than 30 varieties with a good assortment of color.

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**SPECIAL** — If shipped in one package we will send 6 of these collections for \$5.00. Make up a club among your neighbors and get yours free. We can make this offer because on a shipment of 6 collections in one package there will be a saving for us on postage.

## NO. 2 CUT FLOWER

### COLLECTION

100 Bulbs for \$2.00 postpaid    4 lots for \$6.00

This collection consists of larger bulbs, 1¼ inch and over, all colors, and will make fine blooms. Bulbs included are mostly popular commercial varieties such as Pride of Wanakah, E. J. Shaylor, Flaming Sword, Carmen Sylva, Giant Nymph, Joe Coleman, Los Angeles, Mrs. F. Pendleton, Betty Nuthall, Orange Queen, Berty Snow, Margaret Fulton, etc. with a good sprinkling of newer kinds. This is a well balanced collection and sure to please.

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## NO. 3 RAINBOW COLLECTION

100 Bulbs for \$3.00 Postpaid    4 lots for \$10.00

We are putting special emphasis on this collection this year and are trying to make it an outstanding assortment. It will be made up entirely of named varieties and we guarantee at least 30 kinds. We will also make this collection up to your satisfaction. If you like light or dark shades or more red, pink or yellow etc., just advise us when placing your order and we guarantee that you will be satisfied at blooming time. Remember our guarantee,

**SATISFACTION GUARANTEED OR MONEY BACK**



## NO. 4 SEPARATE COLORS COLLECTION

**100 Bulbs for \$3.00 Postpaid    4 lots for \$10.00**

This collection is made up of named varieties, assorted to color as follows - 20 Red, 20 White, 20 Pink, 20 Yellow and 20 Blue or Violet shades. Each color will include several varieties unless requested one variety, which will be our selection. This is a real good collection and has been popular.

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## NO. 5 OUR BAY STATE SPECIAL

**600 Bulbs for \$10.00 Postpaid**

**300 Bulbs for \$6.00 Postpaid**

This collection consists of 12 bulbs each of the 50 different varieties, each separate and labeled. It will include a wide assortment of colors and a good range of early mid-season, and late varieties, including a number of exhibition kinds. This is a real comprehensive collection and will in itself provide a fine GLORIOUS GLADIOLUS GARDEN. A fine display for a very modest price.

## SPECIAL OFFER

We have a large supply of good blooming size bulbs 1 inch and over in the following varieties and offer them in quantity at reduced prices. Postage prepaid.

	Per 25	Per 100
APRICOT GLOW .....	\$ .75	\$2.50
BERTY SNOW .....	.75	2.50
BETTY NUTHALL .....	.50	1.50
CARMEN SYLVA .....	.50	1.50
COM. KOEHL .....	1.00	3.50
ELIZABETH SWARTLEY ....	.75	2.50
ETHELYN .....	.50	1.50
FLAMING SWORD .....	.50	1.50
GIANT NYMPH .....	.50	1.50
GOLDEN DREAM .....	.75	2.50
GOLD EAGLE .....	.50	1.50
HALLEY .....	.50	1.50
JOE COLEMAN .....	.50	1.50
LOS ANGELES .....	.50	1.50
MAID OF ORLEANS .....	1.00	3.50
MARY PICKFORD .....	.50	1.50
MARGARET FULTON .....	.75	2.50
MARMORA .....	.75	2.50
MR. W. H. PHIPPS .....	.75	2.50
M. VON KONYNENBURG ....	1.00	3.50
PEACE .....	.50	1.50
PELEGRINIA .....	1.00	3.50
PICARDY .....	.75	2.50
PRIDE OF WANAKAH .....	.50	1.50
PRIMROSE PRINCESS .....	.75	2.50
SCARLANO .....	.75	2.50
WILBRINK .....	.50	1.50

50 bulbs sold at 100 rate



# ORDER TO

Please do not  
write in here

# Bay State Bulb Co.

# Mansfield, Mass.

Order  
Number

Rec'd

Cash

Enclosed \$

Filled

By

Checked

By

Date \_\_\_\_\_

## Shipped

## Via

Name \_\_\_\_\_

P. O. Box, Street

## or Rural Delivery

## Post Office

## State

Cash

Enclosed \$

Date \_\_\_\_\_

**Send by**

[illegible]

**Be sure to fill in your name and address above**





# SPECIAL

## Gladiolus Bulb Sale

### PICARDY

Sizes	Prices per 1,000	Prices per 5,000	Price per 10,000
No. 2	\$6.00	\$25.00	\$45.00
No. 3	4.50	18.00	35.00
No. 4	3.00	13.00	25.00
No. 5	2.00	9.00	16.00
No. 6	1.00	4.50	8.00

Bulblets—\$10.00 per bushel

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## TRIAL PACKAGE

1000 BULBS )  
1 qt. BULBLETS ) ALL FOR \$3.00

This trial package consists of: ---200 Bulbs of each size as listed above and one quart of good bulblets. Bulbs all guaranteed true to name and free from disease or thrips.

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TERMS:---Cash with order or one-third with order and balance before shipment or bulbs will be shipped C. O. D. Prices quoted F. O. B. Mansfield, Mass.

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## BAY STATE BULB CO.

MANSFIELD, MASS.







## BAY STATE BULB CO.

MANSFIELD, MASS.

We do not aim to become the largest growers of gladiolus in the country notwithstanding our business increased in volume during the past number of years.

It is however our earnest desire to produce and sell the best gladiolus bulbs capable of being grown; to build up a business established upon sound foundation of merit and fair dealing.

We strive to be worthy of the confidence of every patron; to warrant the assurance that every order, large or small will be filled with the best quality of varieties true to name and size, with an absolute guarantee of satisfaction.

We would like to meet each of our patrons personally and thank you for your kind cooperation that has made our present success possible but as we cannot do that we take this opportunity to assure you that we appreciate it and pledge ourselves to serve you conscientiously as the years go by.

Culture directions will be sent with each order shipped.

You will confer a mutual favor if when placing your orders you send us the names of two or three friends who are lovers and growers of beautiful flowers, that we may send them our catalogue.

Wishing you much pleasure and success in the culture of the "King of Flowers" this year we are,

Cordially yours,

BAY STATE BULB CO.

## GUARANTEE

All bulbs in these collections are large blooming size bulbs, 1 1-4 inch or over, in diameter, except No. 1, which are 1 inch and over. All bulbs in these collections are guaranteed to satisfy you. If for any cause you are not satisfied, return bulbs at once to us and your money will be promptly refunded.